



## CoreNet Table Talk Series



The latest entertainment, dining, and lifestyle trend is a “pop up” event. Always on top of trends, the Philadelphia CoreNet chapter hosted three “pop up” style events this summer with the Table Talk series. The idea behind these small gatherings was to combine our core platforms of networking and education in an informal, intimate way. Each table talk’s setting was different including location and topic, and each was hosted by a chapter sponsor. “We wanted to give sponsors a unique opportunity to provide an educational evening on a topic that their businesses specialize in. Sponsors had the opportunity to showcase their spaces and share their expertise.” said co-organizer, Catherine Bianco of Liberty Property Trust.

Cenero hosted the June Series. Carlo Beouf, Director of Cenero’s Audiovisual Sales Group, discussed the evolution of meeting space and the user’s work environment. Francis Cauffman hosted the July Series which was a discussion panel including Anthony Colciaghi, Principal of Francis Cauffman, Mitch Marcus, Managing Director of JLL, and Lynn Pierce, Director of Firmwide Office Operations and Facilities of Ballard Spahr LLP. The panel shared their expertise on the design and real estate issues that law firms face. JLL hosted the August series with Lauren Gilchrist, VP, Director of Research, who spoke about how global and national economic conditions are shaping the local real estate leasing and capital markets.

Thank you to all who popped in this summer for some table talk!

## Volunteer Spotlight

**Erin Costello**  
Account Executive  
Cofco



**How many years have you been involved in CoreNet?:**

13 years

**Current Role in Philadelphia Chapter:**  
Co-Chair of the Young Leaders Committee

**What are you most excited for in having the CoreNet Global Summit in Philly this year?**

I’m excited for the summit because I think it will help our chapter really meet so many other CoreNet members from across the country and get us all that much more excited about CoreNet!

*continued on page 5*

## Don't Miss These Events!

**Sept. 7: University City’s Changing Skyline & Public Spaces**

Quorum at the University City Science Center  
Philadelphia, PA

**Sept. 29: 4th and Final Table Talk Series**

West Conshohocken, PA

**Oct. 16-19: CoreNet Global Summit 2016**

Philadelphia, PA

**Oct. 21: Outward Bound Building Adventure**

Commerce Square, PA

**Nov: End User Dinner**

Location TBA

Visit the [events section](#) of the chapter website for more information and to register.

## CoreNet Global Knowledge Center and Research

The CoreNet Global Knowledge Center is the single source for corporate real estate research. An important benefit to our members, the library contains original research, member organization publications, market reports and industry specific research reports and white papers. Search for what you need, browse the knowledge topics and simply ask the Librarian if you need assistance.

Get started with the Knowledge Center:

[Log in](#) with your CoreNet Global account  
[Ask the Librarian a question](#)



## Executive Committee Greater Philadelphia Chapter

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Past President/Advisor:

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Past President/Advisor:

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CoreNet Global

133 Peachtree Street, N.E., Suite 3000  
Atlanta, GA 30303

## Letter from the President

Dear Chapter Members,

With summer wrapping up and fall on the way, the Philadelphia Chapter is readying for several exciting events including hosting of the **2016 Global Summit at the Pennsylvania Convention Center October 16-19**. This is the first time in many years that Philly has had the honor of hosting the Global Summit and it's a tremendous opportunity for our local members and all in the corporate real estate community to plug-in to the latest industry trends.

This year's Global Summit will focus on the Bigger Picture of Geopolitics, Economics and the Environment and promises to provide tools to equip corporate real estate leaders to seize the opportunity to:

- Build new capabilities and profitable business models
- Develop a broader knowledge of markets, internal business clients and the end customer
- Be a catalyst for change in organizational culture

With the upcoming election and geopolitical events and the global economy at the forefront of the discussion, this year's Global Summit is sure to provide an intriguing and relevant backdrop simultaneously offering corporate real estate leaders a chance to further the conversation around agile workplaces while preparing them to respond to change strategically and dynamically within their organizations.

As always there will be tremendous networking opportunities with leadership from many fortune 500 companies and over 2,000 expected to be in attendance making the Global Summit an excellent place to deepen existing relationships and build new ones.

If you haven't yet purchased your tickets, please don't delay. You can do so at the [CoreNet Global Web Site](#). There are membership discounts available. For non-members of the Philly Chapter who would like to attend this event, please consider the value proposition of becoming a member for the remainder of 2016 as you will not only receive the member ticket price but you will receive all of the additional benefits of membership and will open the doors to future opportunities with the Philly Chapter... all at a price less than the cost of a non-member ticket.

In addition to the upcoming Global Summit, the Philadelphia Chapter has other exciting networking, educational and non for-Profit/Community Reinvestment Opportunities events planned for remainder of the year including:

- University City's Changing Skyline & Public Spaces; U City District - Sep 7, 6:00 AM - 8:00 PM (ET)
- 4th and Final Table Talk Series - Sep 29, 5:30 PM - 7:30 PM (ET)
- Outward Bound Building Adventure - Oct 21
- End User Dinner - Nov 1
- Dec/Jan: Comcast/Liberty event re: Comcast Innovation and Technology Center (tower 2) - Jan 10

You can find additional details on all of the above events at the [Philadelphia Chapter Web Site](#). I look forward to seeing you at the Global Summit and the additional Philadelphia Chapter events listed above.

Enjoy the remainder of your summer and please take time to take a break, relax and fit-in some fun time before the cold weather is back.

Sincerely,



**Chuck Bagocius, MCR**

Director of Strategic Occupancy Planning, TD Bank  
President, CoreNet Global Greater Philadelphia Chapter

# CoreNet Philadelphia Program: University City's Changing Skyline & Public Spaces



Wednesday, September 7, 2016 • 4:00 PM - 6:00 PM

Join us as we hear from the major players that are transforming and changing University City's skyline.

## Quorum at the University City Science Center

3711 Market Street, 8th Floor  
Philadelphia, Pennsylvania

Fees: Member \$15.00 • Non-Member \$30.00

## 4th and Final Table Talk Series

Avison Young Presents:

## 10 Secrets to Save Money During Your Next Office Relocation

Join us for our 4th and Final Table Talk Series presented by the Education Committee. This series kicked-off in June, when we learned about the evolution of meeting space and the user's work environment. We enjoyed two more sessions in July and August and we are now closing this series on September 29th with our final session by Avison Young.

### Event Details:

September 29, 2016 • 5:30 PM - 7:30 PM

Location: 5 Tower Bridge  
300 Barr Harbor Drive, Suite 150  
West Conshohocken, PA

[Click here](#) for more information and to register!



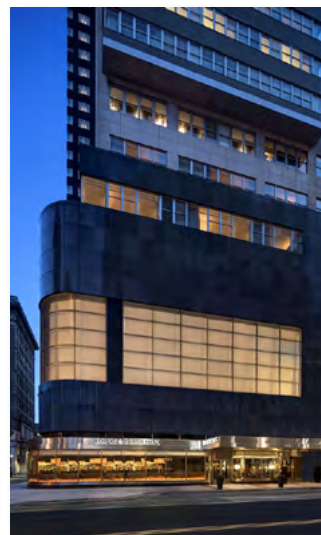
# Global Summit 2016 Philadelphia

Join us this October when more than 2000 corporate real estate executives come together to learn cutting-edge technologies, new and creative CRE solutions, and network with colleagues from around the world.

In a world of accelerating change, the biggest risk for leaders is inaction or acting too late. CoreNet Global's 2016 Summit - North America prepares you to:

- Build new capabilities and profitable business models
- Develop greater understanding about markets, internal business clients and the ultimate end consumer
- Change organizational culture
- Become true stewards of the environment

CoreNet Global's CRE 2020 research initiative produced a bold statement that positions Enterprise Leadership in our industry: ***"By 2020, the corporate real estate leader will evolve from a subject matter specialist focused on execution to integrators, change agents & strategists"*** In other words, CRE leaders are facing a defining challenge.



Join chapter members at [The Loews Philadelphia Hotel](#) for your stay during the event. Below is information on how to book your stay:

The Loews  
Philadelphia Hotel

1200 Market Street  
Philadelphia, PA 19107

(T) 215-627-1200

[Website](#)

[Click here](#) for more information and to register.



## EVENT RECAPS

### June 9: Annual Summer Social



The Philadelphia Chapter held their annual Summer Social on June 9th and for once mother nature was on our side. The weather was great, the cocktails were flowing, and the location was the talk of the evening. The event was held at the trendy 3601 Market in University City, with over 85 guests in attendance. A special thank you to Wexford Science and Technology and Southern Land Company for allowing us to host our event in this innovative space. The highlight of the evening was our Best Dressed contest. Candace Spence of HOK and Christian Dyer of CBRE took home the winning prizes.

Thank you to our Event Sponsors:

**Gardner Fox, Jacobs, Spectrum, and Strada**



## July 25: Llanerch Country Club Hosts Annual Golf Outing

On July 25, it was a hot and sunny day at Llanerch Country Club for the sold out CoreNet/ NAIOP Annual Golf Outing. With over 140 attendees, we had a mix of both avid and beginner golfers. For the avid golfers, the climb to the first place trophies was competitive. Congratulations to the winning foursome, Phil Burkett of Meyer Design, Mark Hughes of TD Bank, Derek Loux of Excel Communications, and Jay Messina of RMF Engineering. All guests enjoyed cocktails on the terrace watching the putting contest on the 18th hole.

For beginner golfers, CoreNet and NAIOP offered a golf clinic taught by a local golf pro in lieu of playing in a foursome. Everyone enjoyed dinner, drinks, and raffles in the air conditioned ball room to end the evening.



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### Volunteer Spotlight *continued from page 1*

#### **What is one tourist attraction all Philly tourists should see?**

That's a tough one, so many to choose from but I'd say you have to go to Pats and Geno's for a cheesesteak or climb the art museum stairs like Rocky! -great view of the city at the top!

#### **What is the best restaurant in Philly?**

Parc or Continental midtown rooftop!

#### **Who is your favorite Philadelphian?**

David Einstein (Cofco's founder)

#### **What are your hobbies outside of work?**

Soccer, country music concerts and hanging with my family

#### **What is your proudest achievement?**

My three girls, Ally, Mia and Brianna



## Call for Volunteers!

CoreNet Philadelphia is looking for eager volunteers! There are many ways to get involved such as helping a committee, hosting an event at your facility, speaking at an event, writing an article for the newsletter, and more. Please [let us know](#) if you are interested!

**NOTE:** You must be a CoreNet member to volunteer for a committee.



## Welcome New Members

Joshua Holmes	Teknion Corp
David Mendez	CBRE
Donghee Rosser	Herman Miller
Luke Teller	Langan Engineering
Ray Willer	Facility Solutions Group FSG
Sandy Yannatell	Herman Miller
Ralph Gironde	Facility Solutions Group, Inc
Matthew Haviland	Facility Solutions Group, Inc
Geoffrey Matt	Unisys
Mercy Rivas	CBRE
James Shovlin	Johnson & Johnson
Rob Duane	CBRE
Jack Klohoker	4tell Solutions
Lindsay Peters	MovePlan USA Inc
Gilles Duranton	University of Pennsylvania



# NEWS

Summer 2016

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